



**WAYNE-  
FINGER LAKES  
Board of  
Cooperative  
Educational  
Services**

**For Immediate Release  
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Contacts: Alison Hayes, Director of College Relations  
Finger Lakes Community College  
Tel: (585) 394-3500, ext. 7231 [hayesa@flcc.edu](mailto:hayesa@flcc.edu)

Jeanna Savage, Coordinator Public Information  
W-FL BOCES  
Tel: (315) 332-7292 [jsavage@wflboces.org](mailto:jsavage@wflboces.org)

### **FLCC and W-FL BOCES Reach Cooperative Agreement**

This morning at the Finger Lakes Workforce Investment Board (WIB) meeting in Geneva, New York, Dr. Daniel Hayes, President of Finger Lakes Community College (FLCC) and Dr. Joseph Marinelli, District Superintendent of Wayne-Finger Lakes BOCES announced they had signed an *Agreement on Mutual Cooperation and Support* designed to help both organizations provide the most comprehensive, highest quality workforce training programs in the region.

Through this agreement, FLCC and W-FL BOCES will take the strengths and specialties of each organization in the areas of vocational, technical and customized training, and combine those strengths to provide services and programs that benefit regional employers and contribute positively to regional workforce development initiatives. Some key elements of this agreement include:

- Collaboration on the development of new programs.
- Cooperation on the development and implementation of grants that promote the fulfillment of each institution's mission where they overlap.

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- In instances of possible competitive programs, the agencies will be pro-active in identifying this possibility and evaluate collaborative potentials and if collaboration/partnering is not possible, maintain a positive level of support for each other's programs. This includes positive marketing strategies.
  
- Programs, courses or services, offered within the Ontario, Seneca, Wayne and Yates counties service area, needing or enlisting any SUNY community college support, other than those conducted by FLCC, will be established with input, collaboration and sign-off approval of FLCC. Likewise, any programs, courses or services, offered within the Ontario, Seneca, Wayne and Yates counties service area, needing or enlisting any other K-12 institution or other BOCES support, other than those conducted by the Wayne-Finger Lakes BOCES, will be established with input, collaboration and sign-off approval of the Wayne-Finger Lakes BOCES.
  
- Both agencies, publicly and privately will maintain, support and respect each other's programs.
  
- Both agencies will maintain ongoing communications
  
- A meeting, twice a year, will be conducted which involves the FLCC Academic Vice President, Dean of Professional Studies and Continuing Education, the BOCES Associate Superintendent for Curriculum & Technology, and the Director of CTE to discuss the above areas. A report from these meetings will be provided to the FLCC President and BOCES District Superintendent.

A recent pilot apprenticeship training program with Hal Smith, President and owner of Halco, Inc. in Phelps, New York, is an example of this successful collaboration. In order to provide the specialized, comprehensive training services requested by Smith, FLCC and W-FL BOCES joined forces with Monroe Community College (MCC) to meet Halco's workforce needs. In this instance, MCC's affiliation with the National Center for Construction Education and Research (NCCER) provided the exact HVAC and metal fabrication certification training almost 20 Halco employees needed to receive apprenticeship documentation. Additional

training will take place at PBS Supply in Lyons and is open to interested parties not employed by Halco Inc. however, space is limited.

For more information about the availability of educational programs and services for area employers or HVAC and metal fabrication training at PBS in Lyons, contact The Career Resource Center in Canandaigua at 1-800-527-1765. You may also contact Joan Beecher, Administrator for Literacy and Secondary Programs at The Career Resource Center [jbeecher@wflboces.org](mailto:jbeecher@wflboces.org) or Don Friday, Dean of Continuing Education at FLCC at 585-394-3500 x7661 [fridaydc@flcc.edu](mailto:fridaydc@flcc.edu).

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**BOTH PHOTOS:** (left) Dr. Daniel T. Hayes, president of FLCC in Hopewell and (right) Dr. Joseph J. Marinelli, district superintendent W-FL BOCES.