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**Group II is for unknown items that participants may purchase during the contract term utilizing the process specified in this bid (see Group II page 10 where this is described).**

**Please indicate:**

    X     **Participate**

\_\_\_\_\_ **Not Participate**

If bidder wishes to participate in Group II, bidder must provide the information on this page.

Discount Offered from Bidder's General Online or Published Catalog 35.5 % or  
Published Price List \*\*Please refer to catalog discount letter for full details

Indicate the catalog or price list from which discount will be calculated (A) hard copy catalog, (B) online catalog or (C) vendor price list

**Please complete and submit based on the discount source (A, B or C)**

A. If offering a discount from a hard copy catalog submit a current catalog with the bid;  
Catalog Name/Date: Education Essentials 2019

**B.** If offering a discount from online catalog, indicate the website address;  
Website: [www.schoolspecialty.com](http://www.schoolspecialty.com)

**C. If offering a discount from list pricing, furnish a copy of your current price list on CD-ROM;**  
Name/Date of List on CD ROM

Bidder Name: School Specialty Inc.

Authorized Rep: [Lisa M. Umble](#) Title: [Assistant Secretary](#)

Rep. Signature: [Signature] Date: 4/9/2019

**(MUST BE RETURNED WITH BID FORM)**



April 9, 2019

Wayne Finger Lakes BOCES  
Attn: Lisa Parkison, CPPO, CPPB, Purchasing Director  
131 Drumlin Ct.  
Newark NY 14513-1863

Account # 250059

**Bid Number: Cooperative Calculators WFL 2019-27**

**School Specialty, Inc.** is proud to offer a wide assortment of items including our Frey, CPO and Delta brands. This expanded product offering ensures that all educator needs are satisfied by our wide selection of categories. We are pleased to offer the following catalog discount for Supplies, Furniture and Equipment.

List Price Less **35.5%** on **Supply items**.

List Price Less **14%** on **Furniture and Equipment items (includes AV Tech)**.

All discounts apply to the current year catalogs which are located on the School Specialty website at: <http://catalogs.schoolspecialty.com>. If you have not received your catalog, you can request a copy on the site as well.

\*(All catalogs may contain a limited number of items that are listed as "Net Price" and not eligible for any discounts. These items are indicated by an "N" prefix in the item number. Also excluded is any catalog that bears notation: no other discounts apply)

**Exclusions:** No discount on SSI, Delta, CPO, FOSS or Frey Scientific Exclusive Products with a prefix of "N" or "LN". Discount does not apply to any other School Specialty Catalogs or Flyers.

**Contract Period:**

**Valid from 4/11/2019 through 3/31/2020.** Pricing for **contract period effective upon notification of award** referencing our Bid # **7789891534** to [bidwestnotices@schoolspecialty.com](mailto:bidwestnotices@schoolspecialty.com).

**Standard Freight Terms (subject to change):**

Ship to Location	Item Prefix	Shipping Charge
48 States-Parcel Orders	5	\$5 Minimum or 12% charge based on NET subtotal
48 States-Parcel Orders	9	\$9.95 minimum or free over \$49 based on NET subtotal
48 States-Non-Parcel Orders	6	\$99 minimum or 15% charge based on NET subtotal

**\*\*Live specimens (prefix L) and hazardous materials (prefix H) may incur additional charges. Please refer to [www.schoolspecialty.com](http://www.schoolspecialty.com) for more information.**

Sincerely,

Kristen Dice  
Bid Operations Coordinator