



**WAYNE - FINGER LAKES**  
Board of Cooperative Educational Services

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January 10, 2019

John W. Danforth Company  
Nickolas Optis  
930 Old Dutch Road  
Victor, NY 14564

Re: Cooperative HVAC Services Bid WFL 2019-51-01 Bid

Dear Nickolas Optis,

Thank you for participating in the Wayne-Finger Lakes BOCES Cooperative HVAC Services Bid.

Bid information was posted on the Empire Bid System website and a total of seven bids were received. After careful analysis the Cooperative Bid Committee approved the award of the HVAC Services Bid to LMC Industrial Contractors of Avon, NY as the Primary vendor, and to John W. Danforth Company of Victor, NY as the Second vendor.

A copy of the bid analysis can be found online at [www.bidnetdirect.com](http://www.bidnetdirect.com); locate the bid and click on the Award Information link.

If you have any questions, feel free to contact me at (315) 332-7458.

Sincerely,

A handwritten signature in blue ink, appearing to read "Linda McClean", with a large, stylized flourish at the end.

Linda McClean, CPPB  
Buyer